Urban Land Issues

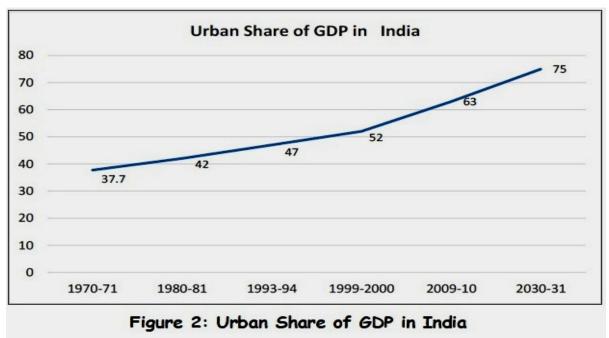






Vivek Pratap Singh, IAS Secretary to the Govt. of Punjab Dept. of Vigilance

URBANISATION? Cities are "engines of growth"



•While the urban population is currently around 31% of the total population, it contributes over 60% of India's GDP. It is projected that urban India will contribute nearly 75% of the national GDP in the next 15 years.

Urbanisation adds value

Cities needed to expand with Proper Urban Planning

Without urban Planning

- Irregular growth outside city's periphery
- Poor Environment
- Slums
- Common facilities are not available
- Poor Public Centric Services
- Poor Health Facilities

Requirements for City's expansion

- •Requirement of Land
- Land use
- •Proper Urban Planning
- •To meet the social, economic, and physical needs of Communities
 - •Housing needs, Health facilities
 - •Park and recreation
 - •Roads and transportation Systems
 - •Economic development Strategies etc.
- •Strategies to implement the plan.

World experience

London

- Slums as late as 1940s
- Epidemics
- Cholera



- A fishing village till 1960s

Our Cities

- Same experience in fast forward mode
- Timing is critical





Master Planning

- Essentially land use planning
- Requirements of a city
 - Housing
 - Green Areas
 - Health
 - Education
 - Community Facilities
 - Government Requirement
 - Law & Order
 - Markets
 - Industry etc.
- Proportions of different land use as per the envisaged character of the city

Master Planning

- Critical Connectivities
 - Location of development
 - Commerce
 - Near by towns
 - Need For Upgradation of Highways, Rails, Airports etc.
 - Roads
 - Arterial Roads
 - City Roads
 - Inner Roads
- In case of expansion of existing cities
 - Deficits need to be covered in expansion

Steps in Master Planning

- Vision Statement
 - Consultation is important

Regional Plan

- Critical Connectivities
- Region level services e.g. Airport, Rail Terminus, Metro etc.
- Common objectives

City Master Plan

- More detailed
- City level infrastructure
- Services e.g. schools, dispensaries, community facilities

Zonal Plans

- Even more detailed
- Specific about type of development
 - Inner Roads, plotting of industrial/residential area

Master Planning Adds Value

Differential value addition

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- Greens (-)
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- Residential (+)
- − Industrial (~)
- Commercial (++)
- Roads (-)
- Over all (+)

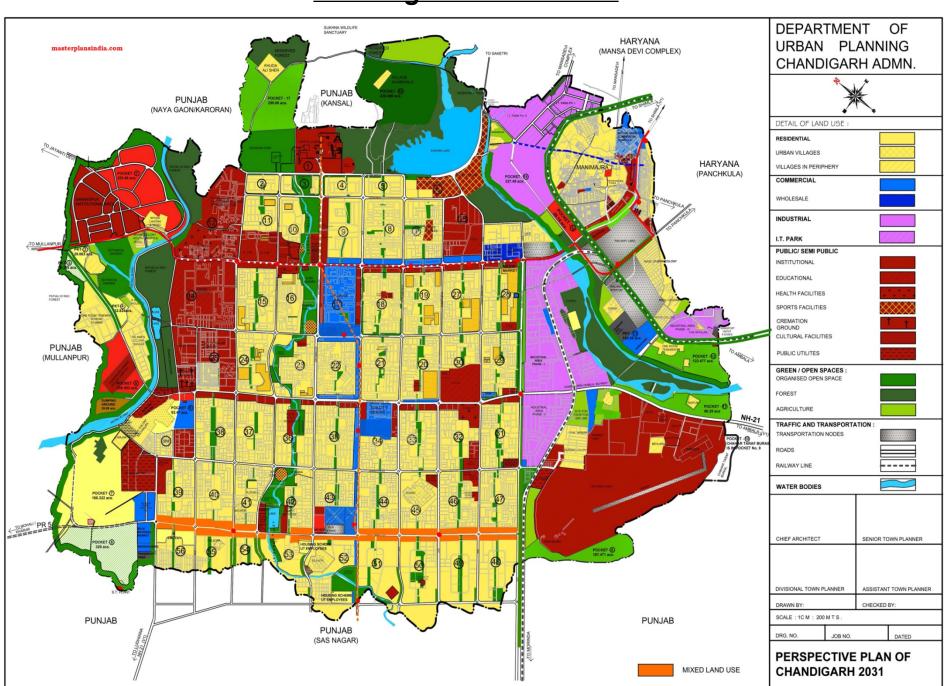
Master Planning Adds Value

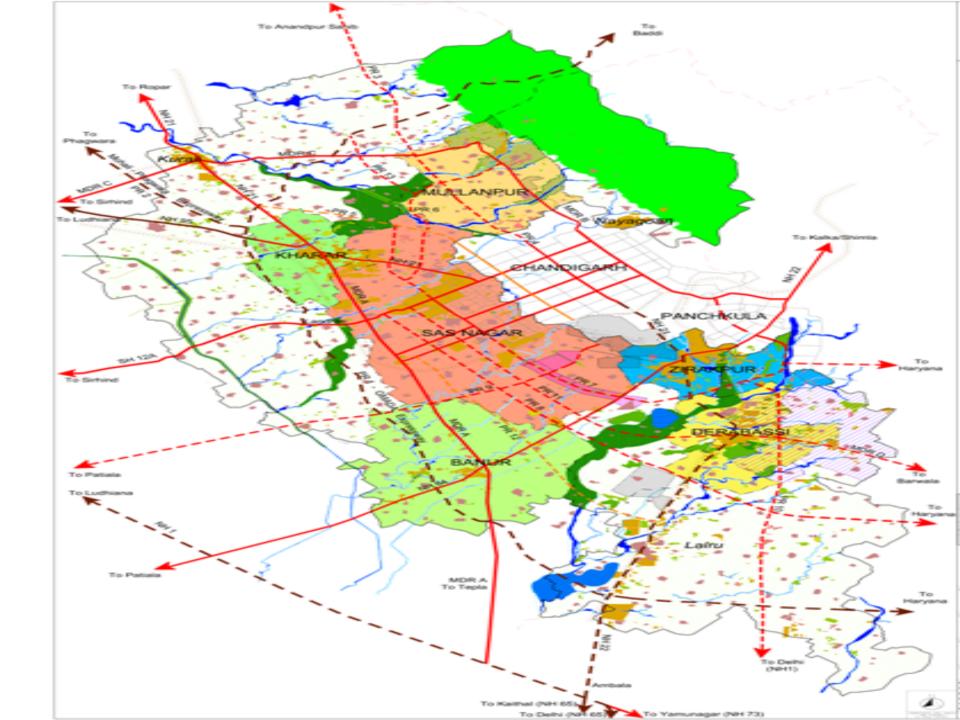
- Transferable Development Rights (TDR)
 - Can make planning more equitable.
 - Not used in a major way in India
 - Mumbai
 - Slum Rehabilitation
 - Heritage properties
 - Road widening
- Govt. can itself acquire and develop

Master Planning Adds Value

- What in a master plan adds value ??
 - Mixed use of land brings synergy
 - Similarly mixed population
 - Good services make life easier

Chandigarh Master Plan





Statutory Process

Stake Holders

- Owners
- Govt./Authority
- Subsequent Purchasers of developed plots
- Economy as a whole
- **–** ??

Price of Land ?

- Value of a good is what we sacrifice for use of that good
- The land owner whose land is acquired should be able to purchase an approximately equal portion of similar land in nearby areas
- As per the Act the compensation is determined on the basis of average sale price of land in the area in last one year

Ideally the process is fair

Practically

- Sale prices are underreported to evade stamp duty
- Collector rates don't represent reality
- Therefore statutory compensation for land acquisition is far below the actual market price
- Often leads to unrest and agitations

- "Rob Peter to pay Paul"
 - Acquiring at less than market price and then selling the land cheaply to a urban dweller results in huge indirect transfer of value from farmer to the urban person
- In a fair process all stake holders should be satisfied

 Different methods have been evolved in different states to overcome this problem

Land Pooling in Gujarat

- A bigger area is taken up for development.
- Common services- roads etc. are planned
- Land owners are given proportionate pieces of land after effecting a cut equivalent to the land used for common purposes
- Ahmedabad Bye Pass
 - 60 kms road achieved through the land pooling process

Town planning schemes

Included in all Municipal & Urban Development Acts

Haryana Model

Annuity payments over and above the land acquisition compensation

Punjab Model

- A very generous compensation
 - Land owner to give an undertaking for no further litigation
 - Cabinet Sub-Committee finally approves land prices

contd....

Land Acquisition (Punjab)

- Modified land pooling policy
 - Compensation in the form of developed land
 - 1000 sq yards residential land for every acre
 - 121 sq yard commercial land for every acre
 - No litigation undertaking to be given
 - LoI to be issued to land owners, which are transferable immediately
 - Land owner can opt compensation partially in cash and partially under land pooling
 - Even owners of smaller holdings can opt for it

- Acquisition by way of sealed bids
 - Gurdaspur Forest Land
- Acquiring through land aggregators
 - Controversial
 - Not used so far

Development in Private Sector

- Private sector to be responsible for
 - Acquiring land
 - Developing land
 - Selling developed land
- Restrictions in terms of size of the development
 - 100 acres in Mohali Area
 - Required so that essential services are catered for
- Govt. responsibility only of licensing and regulation

Disposal/Usage of acquired Land

Residential Land

• By Lottery

Commercial Land

By Auction

Industrial Land

- By Lottery
- "Reauty Contest"

Which method should be used?

- •Should be transparent
- •Should not be subjective
- •Fair
- •Should conform to the objectives!!

Types of Auctions

- Sealed Bid Highest Price
- Sealed Bid Second Highest Price
- Open auction Ascending/Descending
- Mixed
- E-auctions

How to conduct simultaneous auction for multiple properties?

Disposal/Usage of acquired Land

- What should be the price of developed land?
 - Market price ?
 - Subsidized?
 - "Affordable Housing"?

Infrastructure adds value

- Why a project should/shouldn't be undertaken?
 - Economic value addition
- Road connecting two places
 - Adds value to adjacent lands
 - Links land prices of nodes
- Railway/Airport also add value in a very subtle manner
- This value addition is in excess of normal convenience to people
- Example *Gurdaspur Bridge*

Infrastructure adds value

- How to realise a part of value addition to finance the infrastructure?
 - Tolls
 - Betterment charges
 - Provision available in Municipal & Town planning Acts
 - Govt. may exploit some land itself
- Should infrastructure projects be linked to real estate?
 - Hyderabad Metro
 - Noida Toll Bridge

<u>Case – Chandigarh Int'l Airport</u>

Existing Airport to be upgraded to an International Airport

- Requirement of 306 acres additional land
- Acquired by GMADA
- Expenditure of approx 460 crores (1.50 crore/acre)
- Other facilities including terminal building to be constructed by AAI at their cost

Connectivities

- Approximately 455 crore for land for the roads
- Approximately 280 crore for construction of roads

<u>Case – Chandigarh Int'l Airport</u>

"Aerocity"

- 300 m width on both side of connecting road
- − Approximate area − 810 acres
- Acquired by GMADA at a cost of appx. 1200 crores
- Development cost appx. 240 crores
- Land pooling implemented- 20% of land acquired through land pooling
- Compensation 1.5 cr/acre non litigation undertakings from land owners

<u>Case – Chandigarh Int'l Airport</u>

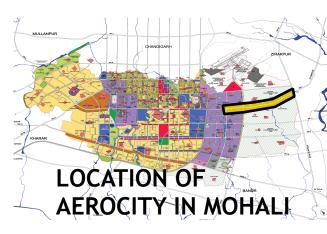
- Financed through a loan of Rs. 1200 crores from SBI
 - Project land hypothecated to bank
 - Escrow mechanism
- 2/3rd land was utilised for residential scheme named "Aerocity"
 - 4000 residential plots sold for appx. Rs 1230 crores
- A 100 mt wide strip on both sides of the road remained with GMADA
 - Commercial land use
 - Conservative value Rs. 2500 crores





- Total Area = 900 Acres
- Land pooling = 232 Acres
- Area acquired = 668 Acres
- Acquisition Cost = 986 Crore
 - Development Cost = 240 Crore

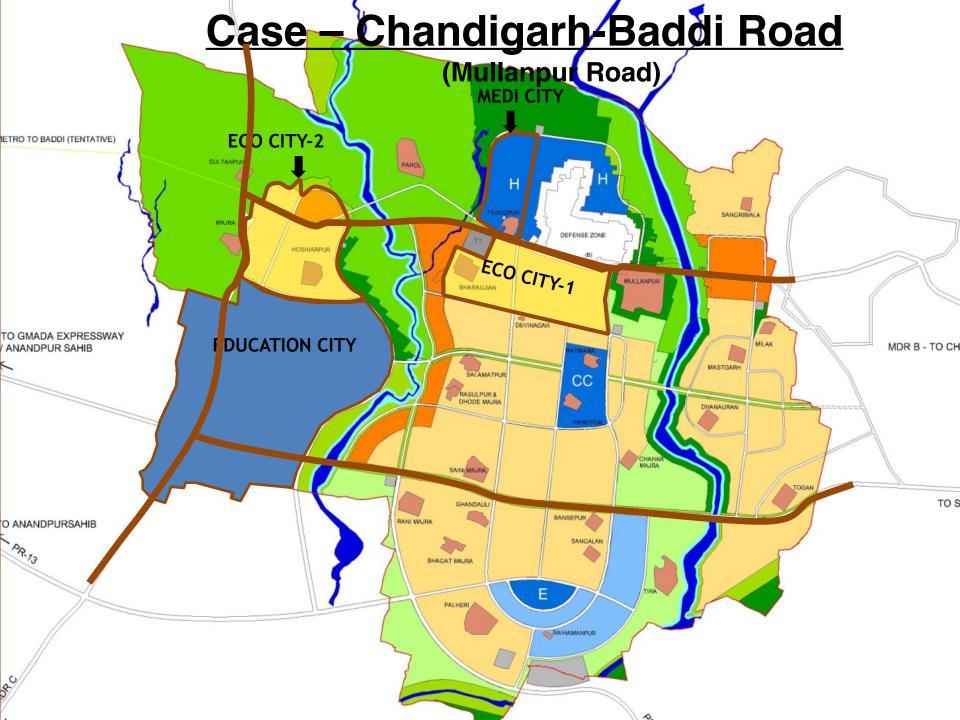
AEROCITY



Receipt

- 4000 plots = 1230 crore
- 250 acres commercial land = 2500 crore

LAYOUT PLAN



Thank You